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DIALECTIC NETWORKS LLC LAUNCHES AS AN IBM/SYSTEM X RESELLER OF VIRTUALIZED SOLUTIONS

Creating a New Data Center Paradigm that Drives Down Costs while Increasing Performance

Osprey, Fla. – (February 2, 2010) – Dialectic Networks (DN), an IT support company since 2005, today announced its re-emergence as an LLC and now an IBM/System x reseller and IT services company focused on enabling a “savings triangle” for its customers by utilizing the latest developments in [open source software](#), modular data center designs, and [cloud computing](#) using trusted IBM hardware and software.

With energy costs rising as well as the growing demand for highly available compute and storage capacity that can quickly scale, modular and/or portable modular data center (PMDC) environments offer cutting-edge technology that deliver optimum return on investment. DN helps implement these environments, which offer reduced up-front capital and on-going operational expenses vs. more traditional ‘brick and mortar’ installations. Together with [virtualized environments](#) and cloud computing solutions, DN’s total cost of ownership designs will result in less front-end construction costs, lower overall costs for power and cooling, and lower costs to manage with time and labor-saving efficiencies.

“Our customers are looking to scale into a high availability system instead of a single-dedicated server that isn’t fault tolerant,” said Lee Hansen, chief executive officer of Dialectic Networks. “With our new [modular data center](#) solutions, Dialectic Networks helps companies scale out to having redundant systems either via private or public cloud environments in a fully functional data center from virtually anywhere using the latest technology. By utilizing open source software, the savings to our customers are maximized and have allowed us to become ‘The Open, Cloud, and Containerized Data Center Experts’.”

DN integrates the physical components, software, and infrastructure and offers implementation services for private/public/or hybrid cloud computing environments to its customers, including migration and software management. It generally recommends x86 servers and storage from a full range of IBM rack-mounted servers/blades, including iDataPlex servers for increased density and XIV storage for reliability and power savings. The company also specializes in complete server virtualization solutions with open-source software expertise.

The new PMDC’s can house up to 2,016 high-end, state-of-the-art servers and compatible storage in many flexible configurations in a single container, and additional containers can be integrated quickly as needed. They come with options for multiple carrier fiber connectivity, appropriate data center infrastructure including fully redundant power/cooling and environmental insulation and security, and are available in deploy-ready shipping containers of 20, 40, or 53 feet in length to meet the demand of rapidly growing IT infrastructure needs.

About Dialectic Networks

Dialectic Networks LLC (DN) is an IBM/System x reseller and IT Services Company of virtualized / cloud computing solutions and was one of the first IBM value-added resellers (VAR’s) to offer a commercially available portable modular data center (PMDC) environment with cloud computing capabilities in North America. The company combines the emergence and convergence of the PMDC infrastructure with virtualization, cluster computing, and advanced management software—building blocks for cloud computing—to revolutionize compute power and storage solutions. With over 30 years of combined experience in leveraging open source solutions for their customers, DN’s focus is on delivering exponential value to the customer through the utilization of these new technologies, creating a new data center paradigm that drives down costs while increasing performance in the data center. For more information please visit www.dialecticnet.com.

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